

Introduction to [XES]

About Us // Xenosystems Exploration & Survey

Disclaimer

Please treat this document and its contents as a work in progress. We're evolving our ways of thinking as the development of our favourite space sim moves forward. Any questions or comments, please feel free to get in touch through our discord channels.

We are a 'Real Life First' organisation. Even though some of us put a lot of effort into making things work, none of us expect anyone to devote career-levels of time to the game and/or team.

This presentation is merely an attempt to explain some of the most common questions about the organisation, using a traditional visual communication tool. Don't take it too seriously.

Contents

- ▶ Who We Are
- ▶ Why XES, and What We Offer
- ▶ Our Values
- ▶ Company Structure
- ▶ Department Roles
- ▶ Routes to Market
- ▶ Distribution Channels
- ▶ The Board
- ▶ Why a Top-Down Management Model?
- ▶ What Can the Average Team Member Expect?
- ▶ What Are we Working On?
- ▶ What Would You Like to See?
- ▶ Our Partners

Who We Are

Xenosystems Exploration & Survey

Xenosystems Exploration & Survey provides a complete range of mineral extraction solutions to its partners and clients, based on its successes with data-driven prospecting. This includes the sale of mineral property assets, contract mining and refining, as well as the building of industrial outposts. Known for its innovations, long-term strategic thinking and professionalism, the company embodies continuous-improvement practices and is extremely committed to the atmosphere it creates for its members.

<https://robertsspaceindustries.com/orqs/XES> // <https://xenosystems.space> // <https://discord.gg/wrarPnq>

Our Community

While we are a casual organisation and we are committed to ensuring our membership will always be welcome to prioritise life's real priorities, we hope that you'll join us whenever you can to enjoy your downtime with us. We intend to hit the ground running when Star Citizen's PU transitions into full persistence. To do this, we will need an active and cooperative team of individuals to achieve our goals. If you can think of any ways that your experience can be improved upon, let us know. We invite you to take the initiative. Let's make this happen, together.

Why XES, and What We Offer

- ▶ **What differentiates us in the marketplace:**
 - ▶ Our ability to analyse data and discover the best deposits in the 'Verse.
 - ▶ Our ability to secure these deposits via land claims, and communicate these to our partners and customers in an industry-leading fashion.
 - ▶ Our ability to provide a complete turn-key solution for any mining enterprise.
 - ▶ Our ability to provide our services on time and in full, with confidence and practiced ease.

- ▶ **What we sell:**
 - ▶ Claimed mineral assets
 - ▶ Deposit coordinates
 - ▶ Outpost Construction
 - ▶ Mining services
 - ▶ Refining services
 - ▶ Any combination of the above
 - ▶ Any relevant goods or services that have real and exploitable synergies with our core activities

Our Values

- ▶ Integrity
- ▶ Fun
- ▶ Teampay
- ▶ Friendly Community
- ▶ Inter-org Partnerships
- ▶ Adventure
- ▶ Thinking Ahead

Company Structure

How We Work

Xenosystems is comprised of 10 core departments, all critical to achieving our overall strategy. All teams represent Xenosystems within the 'Verse and they are expected to be ambassadors of our values and professionalism.

Xenosystems Departments



Directors

Position Filled

Position Open

Department Roles 1/4

Business Intelligence

- ▶ Manages Xenosystems' data to assist in the development of operational and strategic targets.
- ▶ Responsible for centralising and verifying XES data and ensuring its efficient communication through the use of our available tools

Commercial

- ▶ Increases profitability of existing activities
- ▶ Initiates new and profitable activities and/or partnerships
- ▶ Responsible for the sale of all Xenosystems goods and services
- ▶ Manages key client and partner relationships

Human Relations

- ▶ Hires and retains the right people for the team.
- ▶ Nurtures and grows existing talent
- ▶ Develops training programs and events

Department Roles 2/4

Information Technology

- ▶ To manage a team of digital magicians, to develop the new website, database and any other projects that will benefit the smooth-running of operations

Infrastructure

- ▶ Carries out the design, build and installation of all permanent and semi-permanent industrial infrastructure

Logistics

- ▶ The movers of goods, people and ships. Ensuring the right resources are used, at all times
- ▶ Ensures all logistical undertakings are profitable
- ▶ Aware of navigational risks and responsible for the safe transit of all Xenosystems personnel and resources

Department Roles 3/4

Marketing

- ▶ To manage a team of artists, creatives and social guru's to generate new multimedia content with a view to increase our brand presence online, including the maintenance of our positive image, and to assist in recruitment activities

Mining Operations

- ▶ Responsible for any mining and refining activities, ensuring safe and profitable operation, at all times

Security

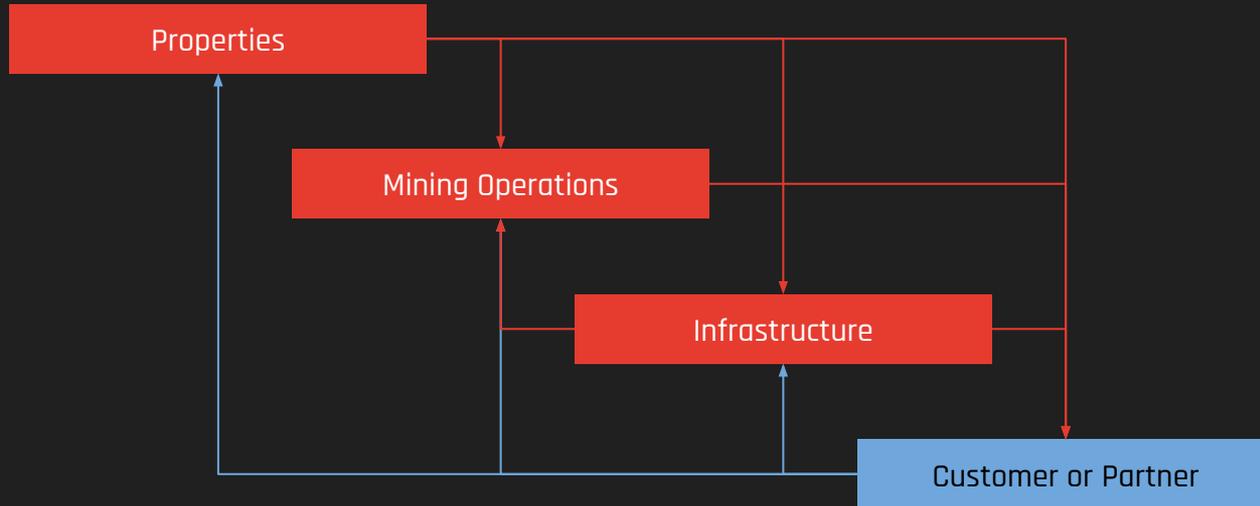
- ▶ Responsible for ensuring our members and assets are safe, at all times
- ▶ Coordinates our external security providers

Department Roles 4/4

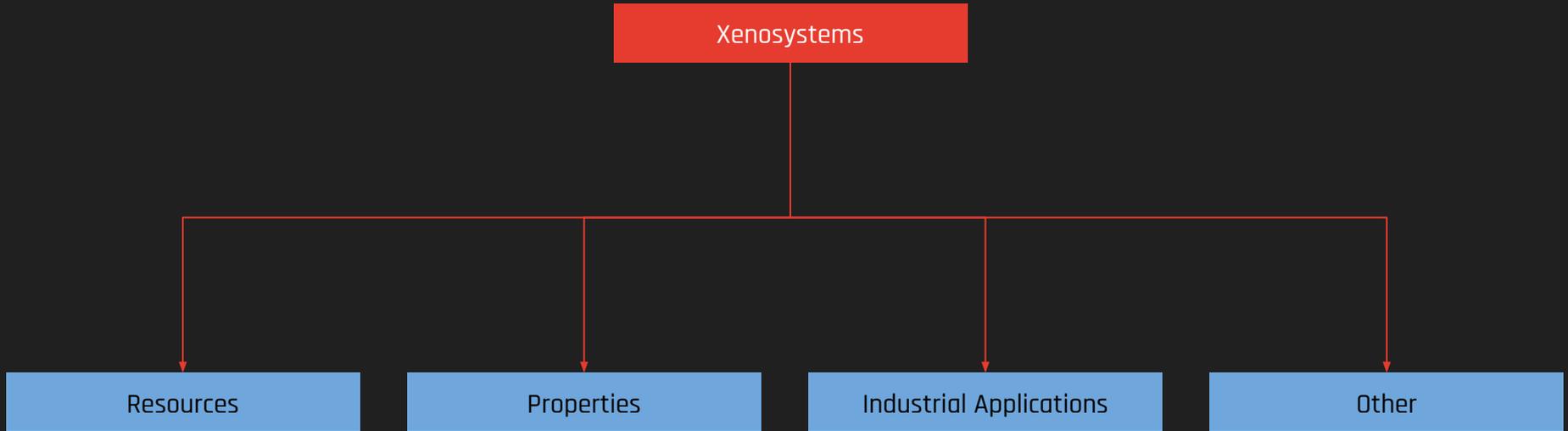
Service Support

- ▶ Refuels, Maintains and Repairs our fleet of ships, ensuring that all XES vessels are operating at peak performance, at all times
- ▶ Coordinates closely with Logistics

Routes to Market



Distribution Channels



The Board

Founder

Kal Torvallen

Founder

TheLibrarian

Business Intelligence Director

unassigned

Commercial Director

KOIOS

Human Relations Director

heatproofsean

Information Technology Director

DataRat

Infrastructure Director

Helixio

Logistics Director

unassigned

Marketing Director

unassigned

Mining Operations Director

Medic

Security Director

3quin0x

Service Support Director

unassigned

Why a Top-Down Management Model?

In a nutshell, because it's sustainable and should benefit everyone.

The idea behind our management structure is to have a core group of passionate members who are dedicated to making the process of working together as fun, painless and fruitful as possible.

Achieving this will take some preparation work, though. This is what we've been doing since the beginning of 2018 and it's what we'll continue to do, throughout the coming years.

This should result in a clearly defined mission system, for both solo players and teams. We don't want to breathe down people's necks. We want people to play at their own pace.

Having fun and making UEC are our priorities.

If the idea of putting in a few extra hours in for the benefit of the team lights you up, then please get in touch with a Director or Founder on our Discord, or fill out the [application on our website](#) for one of our available management roles.

What Can the Average Team Member Expect?

- ▶ Real life first
- ▶ Good company
- ▶ The freedom to choose whatever role you want, whenever you want.
We are not division-based, we are mission based. Pick a mission and stick with it until it's complete. Then, pick a new one with a different team if you want.
- ▶ We don't offer a 'Captains and Crew' model. We offer a Teamwork model and we expect everyone will fulfil a number of different roles within our organisation.
- ▶ If you want to specialize, we'll support you.
- ▶ If you want to play solo for a while, go for it.

What Are We Working On? And What Would You Like to See?

Many things. Check out our [Discord](#) server for monthly updates from the board.

If anyone wants to participate in any way, shape or form, please let us know.

If you'd like to see us do something new or differently, also please let us know.

The main objective we wish to achieve, with your help, is the building of a community of players who can dip in and dip out whenever they want.

Our Partners

The Citizen's Coffee Company

The Citizen's Coffee Company is the go to stop in the 'verse for all your networking needs. It's owned by the expedition group [ArmorEx](#) (Armored Expeditions) and run in partnership with [XES](#) (Xenosystems Exploration and Survey) and [DAEINT](#) (Daedalus Initiative). The partnered organizations hold no authority over any affiliated organization, but simply dedicated time to help run the company and provide staff for events. We are open to accepting more organizations to join as partners.

<https://robertsspaceindustries.com/orgs/citcco> // <https://discord.gg/4jjwG2z>

The Unified Armistice Association

The Unified Armistice Association pursues diplomatic means to resolve and maintain the partnerships, trade agreements, and contracts between numerous organizations. Their objective is to always maintain peaceful relations and good communication to the fullest of their abilities. UNARAS also helps to provide humanitarian aid efforts to those in medical need, stranded without fuel, those suffering without food and supplies, search and rescue, assistance to those who are new to space travel, and much more.

<https://robertsspaceindustries.com/orgs/UNARAS> // <https://www.unaras.org/> // <https://discord.gg/FzXu0Av>